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1 2 3 4 5 6 7 8 9	ROBBINS GELLER RUDMAN & DOWD LLP SHAWN A. WILLIAMS (213113) Post Montgomery Center One Montgomery Street, Suite 1800 San Francisco, CA 94104 Telephone: 415/288-4545 415/288-4534 (fax) shawnw@rgrdlaw.com - and - BRIAN E. COCHRAN (286202) 655 West Broadway, Suite 1900 San Diego, CA 92101-8498 Telephone: 619/231-1058 619/231-7423 (fax) bcochran@rgrdlaw.com Attorneys for Plaintiff							
10	[Additional counsel appear on signature page.]							
11	UNITED STATES I	DISTRICT COURT						
12	NORTHERN DISTRIC	CT OF CALIFORNIA						
13	DANIEL FAGAN, Individually and on Behalf) Case No. 3:24-cv-00898							
14 15	of All Others Similarly Situated,) Plaintiff,)	CLASS ACTION						
16	vs.	COMPLAINT FOR VIOLATIONS OF THE FEDERAL SECURITIES LAWS						
17) AMPLITUDE, INC., SPENSER SKATES, and							
18	HOANG VUONG, () Defendants. ()							
19)	DEMAND FOR JURY TRIAL						
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1 Plaintiff Daniel Fagan ("plaintiff"), by and through plaintiff's undersigned attorneys, 2 individually and on behalf of all others similarly situated, alleges the following based upon 3 personal knowledge as to plaintiff and plaintiff's own acts and upon information and belief as to all other matters, based upon, inter alia, the investigation conducted by and through plaintiff's 4 5 attorneys, which included, among other things, a review of defendants' public documents, conference calls, announcements, and U.S. Securities and Exchange Commission ("SEC") filings, 6 7 wire and press releases published by and regarding Amplitude, Inc. ("Amplitude" or the 8 "Company"), analysts' reports and advisories about the Company, and information readily 9 obtainable on the Internet. Plaintiff believes that substantial evidentiary support will exist for the 10 allegations set forth herein after a reasonable opportunity for discovery.

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NATURE OF THE ACTION

This is a securities class action on behalf of all persons who purchased or otherwise
 acquired Amplitude stock between September 21, 2021 and February 16, 2022, inclusive ("Class
 Period"), seeking to pursue remedies and recover damages caused by defendants' violations of
 \$\$10(b) and 20(a) of the Securities Exchange Act of 1934 ("Exchange Act"), 15 U.S.C. \$\$78j(b)
 and 78t(a), and SEC Rule 10b-5 promulgated thereunder, 17 C.F.R. \$240.10b-5.

- Amplitude is a technology company that helps businesses analyze data for their 2. 18 digital products and track customer interactions. Beginning in September 2021, Amplitude 19 20 claimed to be experiencing extraordinary growth due to "strong demand for [its products]" and a 21 "robust" expansion from existing customers. Specifically, in connection with the Company's 22 second quarter 2021 ("2Q21") earnings, Amplitude reported that "revenue growth accelerated" 23 during the quarter and was "up 66% year over year." The Company similarly reported that a key 24 growth metric, known as current remaining performance obligations ("cRPO"), was up 76% year-25 over-year and that its dollar-based net retention rate ("NRR") was 119%. 26
- 3. Amplitude operates in a nascent industry: the digital optimization market. In
 addition, the Company has historically not been profitable. Thus, it was critical to investors that

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Amplitude continue its impressive growth trajectory, so that it could demonstrate a sustained
market for its products and services and ultimately achieve profitability. Throughout the Class
Period, defendants claimed that this was in fact occurring. For example, when asked during the
2Q21 earnings call whether the business acceleration achieved by the Company during the quarter
was sustainable, Amplitude's Chief Financial Officer ("CFO") Hoang Vuong ("Vuong")
responded: "Yes."

Key to this purportedly sustainable acceleration was the Company's "land-and-4. 8 expand strategy," whereby the Company grew revenue by upselling existing clients on increased 9 usage and new products. In SEC filings, Amplitude listed this strategy as among its most important 10 growth initiatives and represented that, as Amplitude "customers experience the value of our 11 platform in helping to drive business outcomes in that initial use case, they frequently expand that 12 initial use case, expand into new use cases, and expand into additional products." In connection 13 with Amplitude's 2Q21 results, CFO Vuong told investors: "Expansion from existing customers 14 were particularly robust as the team continued to execute well on our land-and-expand strategy." 15 Similarly, in connection with Amplitude's third quarter 2021 ("3Q21") results, Chief Executive 16 Officer ("CEO") Spenser Skates ("Skates") stated: "Existing customer demand for Amplitude was 17 also strong, with expanding customer usage and solid traction with our new products" 18

19 5. In September 2021, Amplitude conducted its initial public offering via direct listing 20 (the "IPO"). Unlike a traditional initial public offering, which is underwritten at a set price, a 21 direct listing is a public offering wherein existing shareholders can sell shares directly into the 22 market at whatever prices the market will bear. The company often raises no money, and 23 executives who can dump tens of millions of dollars' worth of their personally held shares in the 24 listing company have a strong incentive to keep the stock price as high as possible.

256.Defendants' Class Period statements successfully caused the price of Amplitude26stock to soar. On September 28, 2021, the stock opened at more than \$50 per share on its first day

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of trading – more than 40% above the established reference price of \$35 per share¹ – and reached
highs of nearly \$90 per share by the end 2021. Capitalizing on their rosy assessments and
reassurances regarding Amplitude's rapid growth trajectory and ability to sustain outsized gains
through the Company's land-and-expand strategy, in the months following the IPO Amplitude's
senior management and Company insiders cashed out more than \$275 million in Amplitude stock
at artificially inflated prices, including more than \$30 million by CEO Skates and more than \$17
million by CFO Vuong at prices as high as \$74 per share.

9 7. Almost immediately after this insider selling spree ended, Amplitude's high-flying 10 stock price crashed back to reality. After the market closed on February 16, 2022, Amplitude 11 revealed its fourth quarter 2021 ("4Q21") results and revised downward its 2022 fiscal guidance. 12 Most troubling, the Company revealed that its vaunted land-and-expand strategy, which 13 defendants had claimed had already proven successful, was in fact poised to "take a few years" 14 before it was expected to accelerate results and that despite their prior assurances of sustainable 15 growth, Amplitude management "really [did not] know" when this impact would occur. Following 16 this news, the price of Amplitude common stock plunged. After closing at \$41.61 per share on 17 February 16, 2022, the stock dropped more than 58% – or \$24.51 per share – to close at \$17.10 18 per share on February 17, 2022, on unusually high trading volume of more than 20 million shares 19 traded.

8. As a result of defendants' wrongful acts and omissions, and the subsequent declines
 in the market value of Amplitude stock, which dropped nearly 80% from its Class Period peak,
 plaintiff and other members of the Class (defined below) suffered losses and damages.

 $\begin{bmatrix} 27 \\ 28 \end{bmatrix}^{1}$ A reference price is meant to be a guide that informs the public of a potential initial market price for stock sold in a direct listing based on investor interest in the stock.

COMPLAINT FOR VIOLATIONS OF THE FEDERAL SECURITIES LAWS

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1	JURISDICTION AND VENUE					
2	9. The claims asserted herein arise under and pursuant to $\$\$10(b)$ and 20(a) of the					
3	Exchange Act, 15 U.S.C. §§78j(b) and 78t(a), and Rule 10b-5 promulgated thereunder, 17 C.F.R.					
4	§240.10b-5.					
5	10. This Court has jurisdiction over the subject matter of this action pursuant to §27 of					
6	the Exchange Act, 15 U.S.C. §78aa, and 28 U.S.C. §1331.					
7 8	11. Venue is proper in this District pursuant to §27 of the Exchange Act, 15 U.S.C.					
8 9	§78aa, and 28 U.S.C. §1391(b). Many of the acts and transactions that constitute the alleged					
10	violations of law, including the dissemination to the public of untrue statements of material fact,					
11	occurred in this District. The Company's headquarters are located in this District at 201 Third					
12	Street, Suite 200, San Francisco, California 94103.					
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15	indirectly, used the means and instrumentalities of interstate commerce, including, but not limited					
16	to, the mails, interstate telephone communications, and the facilities of the national securities					
17	markets.					
18	PARTIES					
19	13. Plaintiff Daniel Fagan purchased Amplitude stock as described in the attached					
20	certification, which is incorporated herein by reference, and suffered damages as a result of the					
21	conduct alleged herein.					
22	14. Defendant Amplitude, Inc. is incorporated in Delaware and has its headquarters in					
23 24	this District. Shares of Amplitude stock trade on the Nasdaq under the ticker symbol "AMPL."					
25	15. Defendant Spenser Skates co-founded Amplitude in 2012 and is the Company's					
26	CEO and a member of its Board of Directors (the "Board").					
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	COMPLAINT FOR VIOLATIONS OF THE FEDERAL SECURITIES LAWS - 4 -					

1 16. Defendant Hoang Vuong was the Company's CFO from April 2019 until February
 2 2023, when he was replaced by Christopher Harms as the Company's next CFO.

3 17. Defendants Skates and Vuong are collectively referred to as the "Individual 4 Defendants." The Individual Defendants, together with Amplitude, are collectively "defendants." 5 18. Each of the Individual Defendants acted and/or made the statements detailed herein 6 in his capacity as an officer and/or director of Amplitude. Each of the Individual Defendants was 7 directly involved in the management and day-to-day operations of the Company at the highest 8 9 levels and was privy to confidential proprietary information concerning the Company and its 10 business, operations, services, and present and future business prospects. In addition, the 11 Individual Defendants were involved in drafting, producing, reviewing, and/or disseminating the 12 false and misleading statements and information alleged herein, were aware of, or recklessly 13 disregarded, the false and misleading statements being issued regarding the Company, and 14 approved or ratified these statements, in violation of the federal securities laws. 15

19. The Individual Defendants, because of their positions of control and authority as 16 17 officers and/or directors of the Company, were able to, and did, control the content of the various 18 SEC filings, press releases, and other public statements pertaining to the Company during the Class 19 Period. Each Individual Defendant was provided with copies of the documents alleged herein to 20be misleading before or shortly after their issuance, participated in conference calls with investors 21 during which false and misleading statements were made, and/or had the ability and/or opportunity 22 to prevent their issuance or cause them to be corrected. Accordingly, each Individual Defendant 23 is responsible for the accuracy of the public statements detailed herein and is, therefore, primarily 24 25 liable for the representations contained therein.

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BACKGROUND

20. Amplitude makes software for what it refers to as "digital optimization," or the process of helping companies figure out more about how their customers engage with the companies' digital experiences. Amplitude's technology is designed to provide insights regarding how customers interact with digital platforms or "apps," allowing companies to determine which features are resonating with customers and tweak their products to maximize user engagement, monetization, and other desirable metrics.

9 21. The Company's main product offering is called Amplitude Analytics, which
 10 consists of product-analytics tools. The Company launched two new offerings in the middle of
 11 2021. One, called Amplitude Recommend, allows companies to send customized suggestions to
 12 their users depending on the users' past behaviors. The other, called Amplitude Experiment, lets
 13 companies run various tests and otherwise try out different user experiences.

22. Leading up to the start of the Class Period, Amplitude rapidly grew its revenues, 15 but was not profitable. The Company reported \$16.5 million in losses for the six months ended 16 June 30, 2021, compared to \$16.6 million in losses for the same time period in 2020. It was, 17 18 therefore, critically important for investors that the Company continue growing revenues at a rapid 19 pace. Based on statements by the Individual Defendants and the Company, investors expected just 20that at the time of the Company's direct listing. For example, the Company's revenue for the first 21 six months of 2021 grew by 57% to \$72 million compared to \$46 million during the same period 22 in 2020. For the rest of 2021, Amplitude told investors it expected continued, rapid growth in 23 revenues in the range of \$160 million to \$162 million, representing 57% year-over-year revenue 24growth at the midpoint. 25

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DEFENDANTS' MATERIALLY FALSE AND MISLEADING STATEMENTS AND OMISSIONS DURING THE CLASS PERIOD

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3	23. On September 21, 2021 – the same day that Amplitude announced that the
4	registration statement for the IPO had been declared effective – the Company issued a press release
5	announcing its financial results for its 2Q21. The release highlighted several metrics that
6	purportedly showed favorable growth at the Company, including 66% quarterly revenue growth,
7	76% cRPO growth, and a 119% NRR. The release further stated that "the Company expects that
8	its full year 2022 total revenue growth will be in excess of 40%." The 2Q21 earnings release
9	included the following statement from defendants Skates:
10	"The appalaration of the digital world has not digital products at the conter
11	"The acceleration of the digital world has put digital products at the center of business. Digital products are driving how businesses operate, go to market and generate revenue As organizations make the shift to product-led growth, they
12	are turning to Amplitude to help drive business outcomes. <i>Great execution</i> combined with strong demand for the Amplitude Digital Optimization System has
13	<i>led to our exceptional second quarter results</i> , highlighted by revenue growth of 66% year-over-year, and a strong outlook for the year. <i>We believe we are in the</i>
14	<i>very early stages of a large opportunity</i> and that we can help companies of various sizes and digital maturities build great products through data."
15	24. On September 21, 2021, the Company hosted its 2Q21 earnings call led by
16	24. On September 21, 2021, the Company hosted its 2021 earnings can led by
17	defendants Skates and Vuong. In his prepared remarks, defendant Skates stated that "Amplitude
18	had an outstanding second quarter, reflecting the rapid acceleration of the digital world and great
19	execution by our team." In particular, defendant Skates represented: "Marketing, product, data
20	science and vendor teams increased their Amplitude usage and event volume substantially over
21	this time frame, including a volume-based upsell in Q2."
22	25. During his prepared remarks, defendant Vuong emphasized: "Expansion from
23	existing customers were particularly robust as the team continued to execute well on our land-and-
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25	expand strategy." Later, when asked by Amplitude's investor relations representative: "What are
26	some of the assumptions that you've built into your guidance given the acceleration you saw in
20	Q2? And is that sustainable?," defendant Vuong responded: "Yes."
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	COMPLAINT FOR VIOLATIONS OF THE FEDERAL SECURITIES LAWS - 7 -

1	26. As the call continued, defendant Vuong was asked about the primary drivers for						
2	Amplitude's customer expansions. He responded that the expansion was "coming from multiple						
3	angle[s]," stating in pertinent part as follows:						
4	As far as some of the primary driver for driving expansion, we're really						
5	excited by the fact that, when we look at Q2, we saw expansion coming from						
6	<i>multiple angle[s]. We saw folks that are just expanding purely because of their expanding from volume.</i> As Spenser highlighted, <i>we also saw a few customers added Recommend and Experiment.</i> Now I want to be careful that those are still						
7	relatively new and still relatively small, but it's really an encouraging sign to see.						
8	And then we also saw other customers really adding and expanding it into other product lines and business units. And so there wasn't one massive thing or						
9	another. It actually kind of came pretty healthy in terms of the larger expansion coming from [either just] volume or people expanding into additional product						
10	lines.						
11	27. On September 28, 2021, Amplitude filed with the SEC the prospectus for the IPO						
12	on Form 424B4, which was signed by defendants Skates and Vuong among others ("the						
13	Prospectus"). The Prospectus highlighted the Company's land-and-expand strategy as one of its						
14	primary "Growth Strategies," stating in pertinent part as follows:						
15	• Expand Across Our Existing Customer Base. We believe that there are						
16	significant opportunities to continue to expand our relationships with our existing customers. We employ a land and expand business model designed						
	to land with an initial use case and expand through onboarding additional						
17	functional teams, products, and use cases.						
18	• Promote Upsell: Once a customer is on our platform there are many ways we can promote upsell opportunities. Customers can						
19	expand an initial use case by adding additional events or functionality to generate deeper analytics. They can also expand						
20	into additional functional teams who are looking to address a related use case or bring new digital products on our platform, both of which						
21	require additional data to be instrumented.						
22	• Drive Cross-sell: Our platform delivers end-to-end optimization that allows our customers to expand beyond analytics and layer on						
23	additional products, such as Recommend and Experiment, and we offer to optimize the digital product experiences of their customers.						
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25	Within our largest customers, we have demonstrated our ability to grow our reach to include thousands of users across their organization who leverage						
26	our system to drive business outcomes. Our dollar-based net retention rate as of December 31, 2020 and June 30, 2021 was 119% for paying customers.						
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28. The Prospectus represented that this land-and-expand strategy was already 1 2 working, claiming that Amplitude customers "frequently expand" after being onboarded to 3 Amplitude products and had already been "demonstrated" by Amplitude's existing NRR, stating 4 in pertinent part as follows: 5 As customers experience the value of our platform in helping to drive business 6 outcomes in that initial use case, they frequently expand that initial use case, expand into new use cases, and expand into additional products. Our ability to 7 expand successfully within our customer base is demonstrated by our strong dollar-based net retention rates. As of December 31, 2019 and 2020, our dollar-8 based net retention rate across paying customers was 116% and 119%, respectively. 9 29. The Prospectus also emphasized that industry trends had moved in the Company's 10 favor and that the Company's digital optimization products would "be a strategic business 11 *imperative as digital transformation continues at an accelerated pace*," and that digital 12 optimization was needed for businesses "to make sense of the exponential increase in digital 13 product and user behavioral data to help ensure businesses are making the right product bets and 14 to maximize their impact." The Prospectus touted the \$37 billion market for digital optimization 15 16 and described the Company's market leader position in the digital analytics space as one of the 17 Company's key "competitive strengths." 18 30. On September 29, 2021, CEO Skates participated in an online AMA (ask me 19 anything) session, fielding questions from online participants. When asked where he saw the 20 Company going now that it was public, Skates highlighted that the Company was experiencing 21 explosive revenue growth, writing, in relevant part: 22 I feel good about the massive market as well as our differentiation. The #1 23 challenge is getting the right team in place to execute successfully against the opportunity. When you're growing 50-60% YoY, you have an entirely new 24 company every 2 years. There is such a high degree of variation between people that just because you're a high functioning organization today does not guarantee 25 you will be tomorrow. My biggest lever on it as CEO is the leaders we bring into the business and so I spend a lot of time thinking about how to get that right. 26 31. During the same AMA, Skates touted the value of Amplitude's stock price, stating 27 28 that a traditional IPO "sets you up to massively underprice your stock" and that, in his opinion, COMPLAINT FOR VIOLATIONS OF THE FEDERAL SECURITIES LAWS - 9

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"companies that went through the traditional IPO process underpriced their stock by 50%," 1 2 strongly implying that Amplitude's direct listing stock price, which opened at \$50 per share, 3 accurately valued the Company. When asked why he took the Company public, Skates answered, 4 in relevant part, by writing: 5 You really should take your company public once you reach 100M in ARR. The 6 expectation for performance across the board goes up and good companies rise to meet the moment. You're expected to do a better job of forecasting and planning 7 your business, telling your story, sharing your long term vision, ensuring proper financial and legal oversight, and a lot else. Companies staying private so much 8 longer has been bad for the them and for the ecosystem IMO. 9 32. Discussing the Company's path to a direct listing instead of a traditional IPO, 10 Skates stated: 11 My absolute favorite argument was that if you price too high, you price out people who will stick with you, and that will cause your price to be lower in the 12 future than it would have been otherwise. Luckily, I did a year in the finance world in high frequency trading so they couldn't pull this one on me. That logic is the 13 opposite of how pricing in a market works. High prices now are a signal that prices in the future are expected to be higher. If you want your price to be higher 14 in the future, having it be higher in the present will increase the likelihood of that outcome. The thinking reminded me of Yogi Berra's famous quote: "Nobody goes 15 there anymore. It's too crowded." 16 33. On November 9, 2021, Amplitude issued a press release announcing its financial 17 results for its 3Q21. The release highlighted several metrics that purportedly showed favorable 18 growth at the Company, including 72% quarterly revenue growth, 66% cRPO growth, and a 121% 19 NRR. The release quoted defendant Skates, who stated: "Good execution combined with strong 20 demand for the Amplitude Digital Optimization System drove our third quarter results. We believe 21 22 34. Also on November 9, 2021, the Company hosted its 3Q21 earnings call led by 23 defendants Skates and Vuong. During his prepared remarks, defendant Skates stated: "Existing 24 customer demand for Amplitude was also strong, with expanding customer usage and solid traction 25 with our new products, Recommend and Experiment." He continued: "This was further 26 demonstrated by a dollar-based net retention rate of 121%, which improved 200 basis points year-27 on-year." Defendant Skates later stated: "We're also seeing the power of Amplitude's digital 28 COMPLAINT FOR VIOLATIONS OF THE FEDERAL SECURITIES LAWS - 10

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optimization system help with customers' critical business goals and enable them to become more
 product-led," which he claimed "leads to more expansion and upsells within existing accounts and
 increasing customer adoption with our new products." Defendant Skates then walked investors
 through several purported examples of Amplitude's success in upselling clients and employing
 their land-and-expand strategy.

- 35. In his prepared remarks, defendant Vuong stated that "we had some large expansion 6 7 in Q2 '21 along with easier year-over-year comp due to the impact of COVID that are contributing to our growth rate" and claimed that Amplitude "ended Q3 '21 with 1,417 paying customers, an 8 9 increase of 54% year-over-year versus 51% last quarter, continuing the acceleration of customer 10 growth." He continued: "Overall, our team continues to execute well on our land-and-expand strategy, improving our dollar-based Net Retention Rate, or our NRR, to 121% and up 200 basis 11 12 points both sequentially and year-over-year." 13 36. When asked by an analyst about the Company's cross-sell opportunities, defendant 14 Vuong reassured investors that the Company was successfully pulling multiple levers in its land-15 and-expand strategy, stating in pertinent part as follows: 16 I think as we look at the kind of medium-, long-term, we see opportunity to grow net retention rate, not just from [extension], as you mentioned, with both volume 17 up-sell, but what we consider a horizontal upsell, where you're selling to different use cases or additional business unit and product line inside of the company. And 18 then, obviously, the addition of Recommend and Experiment, as you just mentioned, that just gives us additional firepower to go after our existing base. 19 And so the combination of those strengths that we're seeing, along with we mentioned in Q2 we had some really great expansion, and then coming off of 20 some quarters that had, let's say, more churn coming from SMB and other from COVID is why we're seeing the increase in that retention rate. And our goal is to 21 try to maintain that and keep that well above \$120 million.
- 37. Similarly, when defendant Vuong was asked about Amplitude's sales and
 marketing efforts, he responded: "I think we feel really great about, first, [getting] the story that
 we're able to tell both in the market and the customers and the success that we're actually having
 in terms of winning new customer and expanding customers."

38. The statements referenced in ¶¶23-37 above were each materially false and
misleading when made because they misrepresented and failed to disclose the following adverse
facts, which were known to defendants or recklessly disregarded by them as follows:

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(a) that Amplitude's land-and-expand strategy was years away from significantly accelerating revenues among its newer client cohorts;

(b) that the rapid acceleration in the Company's 2Q21 results resulted from the
 ephemeral effects of the COVID-19 pandemic which had not continued by the start of the Class
 Period, as Amplitude clients were expanding at a slower pace; and

(c) that, as a result of (a)-(b) above, Amplitude's business, operations,
 financial results, and prospects were materially worse than represented to investors during the
 Class Period.

39. Then, after the market closed on February 16, 2022, the Company issued a press release announcing its 4Q21 financial results. The release revised downward the Company's 2022 revenue guidance, from more than 40% to a range of \$226 million to \$234 million (or 35% to 40%).

40. Also on February 16, 2022, Amplitude hosted its 4Q21 earnings call which was led
by defendants Skates and Vuong. During his prepared remarks, defendant Vuong stated that the
Company was still "a few years" away from many of its new customers "completely embrac[ing]
the full capability of [Amplitude's] digital optimization," which he stated would eventually "drive
larger expansion." Although defendants had previously indicated that significant expansions were
"frequently" occurring, defendant Vuong stated that, in fact, "the precise timing of these can
fluctuate and that timing uncertainty is reflected in our 2022 guidance."

- 41. When questioned why the Company was not expanding as rapidly as before,
 defendant Vuong stated that the Company's prior success was the temporary result of the COVID19 pandemic, which had worn off, and "[w]e obviously expected that growth rate to kind of slow
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1 down or decline." He further stated that "it's just not clear for us right now in terms of the exact 2 timing of these expansions" and that the Company was progressing "slower" than previously.

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42. Defendants were pressed more during the call on the sudden admission that 4 Amplitude's expansion efforts were slowing, as analysts asked why its customers "were really not 5 expanding where you expected?" and whether Amplitude needed "to rectify that from a product 6 perspective?" or take some other action. In response, defendant Skates stated that the "precise 7 timing of these expansions can fluctuate." He later stated that "it's not just a one quarter or one 8 year thing. It can take many years even in these companies that are very tech forward because 9 they're adopting a new way of building their product." In response to an analyst who questioned 10 how it could be that the Company was now saying, "we don't know when the expansion is going 11 to happen," defendant Skates stated in pertinent part as follows:

As to the timing comment, I think this is something, frankly, I've seen as CEO since the very beginning of Amplitude. Like you come in, you land with a team and they'll start to get some wins and then that religion will grow and get adopted by the rest of the company. But that process, it can take a few years. It's not just like a one-quarter thing where it's like, all right, let's roll this whole thing out from day one.

43. Reacting to the revelation that Amplitude's vaunted land-and-expand strategy was 16 still years away from accelerating revenue growth with the Company's new clients and that the 17 18 touted acceleration from 2Q21 was due to the ephemeral effects of the COVID-19 pandemic rather 19 than sustainable business factors, the price of Amplitude stock plummeted. After closing at \$41.61 20per share on February 16, 2022, the stock opened at \$26 per share on February 17, 2022, 37% 21 lower than its prior close, and continued dropping throughout the day, ultimately closing at \$17.10, 22 down nearly 59% on elevated trading volume of more than 20 million shares traded. 23

44. In the wake of defendants' disclosures, analysts imposed significant cuts on their 24 price targets for Amplitude stock. For example, on February 17, 2022, Morgan Stanley lowered 25 26 its price target on Amplitude stock by more than 50%, from \$70 per share to \$34 per share, and 27 wrote that "Amplitude's second quarter as a public company fell short of expectations" because of

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1	customers "expanding spend at a slower rate" and added "[w]e expect shares to be under pressure
2	until we see evidence of faster execution against the emerging Digital Optimizing software
3	opportunity, supporting upside to guidance and limiting the growth deceleration into FY22
4	(+37.5% from +63.2% in FY21)."
5	45. Similarly, on February 17, 2022, BofA Global Research cut its Amplitude price
6 7	target to \$38 per share from \$65 per share, and stated that Amplitude's
, 8 9 10	2022 revenue guidance that came in below the Street, and management's commentary on the puts and takes raises several questions on: 1) the stability of the future growth profile, 2) the magnitude of pandemic pull-forward tailwinds turning into headwinds, 3) visibility into the pipeline and end-market demand trends, 4) overall competitive environment, and 5) execution risks.
11	46. Although the Company ultimately achieved 40% revenue growth in 2022, the
12	weakness in its land-and-expand strategy has kept the price of Amplitude stock depressed. The
13	price of Amplitude Class A stock currently trades at less than \$15 per share, more than 80% below
14	the Class Period high.
15	47. As a result of defendants' wrongful acts and omissions, and the subsequent declines
16 17	in the market value of the Company's stock, plaintiff and other Class members suffered losses and
18	damages.
19	FRAUDULENT SCHEME AND COURSE OF BUSINESS
20	48. Defendants are liable for: (i) making false statements; and/or (ii) failing to disclose
21	adverse facts known to them about Amplitude. Defendants' fraudulent scheme and course of
22	business that operated as a fraud or deceit on purchasers of Amplitude stock was a success, as it:
23	(i) deceived the investing public regarding Amplitude's prospects and business; (ii) artificially
24 25	inflated the price of Amplitude stock; and (iii) caused plaintiff and other members of the Class to
26	purchase Amplitude stock at artificially inflated prices and suffer damages when that artificial
27	inflation was removed from the price of Amplitude stock.
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	COMPLAINT FOR VIOLATIONS OF THE FEDERAL SECURITIES LAWS - 14 -

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CLASS ACTION ALLEGATIONS

2	49. Plaintiff brings this action as a class action pursuant to Rule 23 of the Federal Rules					
3	of Civil Procedure on behalf of all persons who purchased or otherwise acquired Amplitude stock					
4	during the Class Period and were damaged thereby as alleged herein (the "Class"). Excluded from					
5	the Class are defendants and their immediate families, the officers, directors, and affiliates of					
6	defendants, at all relevant times, and their immediate families, and their legal representatives,					
7 8	heirs, successors, or assigns, and any entity in which defendants have or had a controlling interest.					
° 9	50. The members of the Class are so numerous that joinder of all members is					
10	impracticable. The disposition of their claims in a class action will provide substantial benefits to					
11	the parties and the Court. Amplitude stock trades on the Nasdaq and Amplitude has millions of					
12	shares outstanding, owned by hundreds, if not thousands, of persons.					
13	51. There is a well-defined community of interest in the questions of law and fact					
14	involved in this case. Questions of law and fact common to the members of the Class that					
15 16	predominate over questions that may affect individual Class members include:					
10	(a) whether defendants violated the Exchange Act;					
18	(b) whether statements made by defendants to the investing public omitted					
19	and/or misrepresented material facts about Amplitude;					
20	(c) whether defendants' statements omitted material facts necessary to make					
21	the statements made, in light of the circumstances under which they were made, not misleading;					
22	(d) whether defendants knew or recklessly disregarded that their statements					
23 24	were false and misleading;					
25	(e) whether the price of Amplitude stock was artificially inflated; and					
26	(f) the extent of damages sustained by Class members and the appropriate					
27	measure of damages.					
28						
	COMPLAINT FOR VIOLATIONS OF THE FEDERAL SECURITIES LAWS - 15 -					

52. Plaintiff's claims are typical of those of the Class because plaintiff and the Class 1 2 sustained damages from defendants' wrongful conduct. 3 53. Plaintiff will adequately protect the interests of the Class and has retained counsel 4 experienced in class action securities litigation. Plaintiff has no interests which conflict with those 5 of the Class. 6 54. A class action is superior to other available methods for the fair and efficient 7 adjudication of this controversy. There will be no difficulty in the management of this action as a 8 9 class action. 10 ADDITIONAL SCIENTER ALLEGATIONS 11 55. As alleged herein, defendants acted with scienter in that they knew that the public 12 documents and statements issued or disseminated in the name of the Company were materially 13 false and misleading and omitted material facts, knew that such statements or documents would 14 be issued or disseminated to the investing public, and knowingly and substantially participated or 15 acquiesced in the issuance or dissemination of such statements or documents as primary violations 16 of the federal securities laws. As set forth elsewhere herein in detail, defendants, by virtue of their 17 18 receipt of information reflecting the true facts regarding Amplitude, their control over and/or 19 receipt and/or modification of allegedly materially misleading misstatements, and/or their 20associations with the Company, which made them privy to confidential proprietary information 21 concerning Amplitude, participated in the fraudulent scheme alleged herein. 22 56. Amplitude's land-and-expand strategy was one of the Company's primary growth 23 initiatives and was closely followed and overseen by the Individual Defendants, who held 24 themselves out to the market as the persons most knowledgeable about its implementation. For 25 example, defendant Vuong stated that Amplitude's management looks at "all the metrics . . . in 26 terms of the product usage and what we call weekly learning users" to get a sense of expansion. 27 Defendant Vuong has also admitted that the Company did not expect the growth rate experienced 28 COMPLAINT FOR VIOLATIONS OF THE FEDERAL SECURITIES LAWS - 16 in 2Q21 to continue and that they had known that Amplitude customers were expanding at a
 "slower" rate.

57. Defendants also had the motive and opportunity to commit fraud. In the months
following the IPO Amplitude's senior management and Company insiders cashed out more than
\$275 million in Amplitude stock at artificially inflated prices, including more than \$30 million by
CEO Skates and more than \$17 million by CFO Vuong at prices as high as \$74 per share.

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LOSS CAUSATION/ECONOMIC LOSS

58. During the Class Period, as detailed herein, defendants engaged in a scheme to 8 9 deceive the market and a course of conduct that artificially inflated the price of Amplitude stock 10 and operated as a fraud or deceit on Class Period purchasers of Amplitude stock by failing to 11 disclose and misrepresenting the adverse facts detailed herein. When defendants' prior 12 misrepresentations and fraudulent conduct were disclosed and became apparent to the market, the 13 price of Amplitude stock fell precipitously as the prior artificial inflation came out of the stock's 14 price. As a result of their purchases of Amplitude stock during the Class Period, plaintiff and the 15 16 other Class members suffered economic loss, *i.e.*, damages, under the federal securities laws when 17 the truth about Amplitude was revealed through the disclosures specified herein, which removed 18 the artificial inflation from the price of Amplitude stock.

59. By failing to disclose to investors the adverse facts detailed herein, defendants presented a misleading picture of Amplitude's business and prospects. Defendants' false and misleading statements had the intended effect and caused Amplitude stock to trade at artificially inflated levels throughout the Class Period.

60. As a direct result of the disclosures identified herein, the price of Amplitude stock
fell precipitously. This removed the artificial inflation from the price of Amplitude stock, causing
real economic loss to investors who had purchased Amplitude stock at artificially inflated prices
during the Class Period.

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1	61. The price declines were a direct result of the nature and extent of defendants' fraud
2	being revealed to investors and the market through partial disclosures. The timing and magnitude
3	of the price declines in Amplitude stock negate any inference that the losses suffered by plaintiff
4	and the other Class members were caused by changed market conditions, macroeconomic or
5	industry factors, or Company-specific facts unrelated to defendants' fraudulent conduct. The
6 7	economic loss, <i>i.e.</i> , damages, suffered by plaintiff and the other Class members was a direct result
8	of defendants' fraudulent scheme to artificially inflate the price of Amplitude stock and the
9	subsequent significant declines in the value of Amplitude stock when defendants' prior
10	misrepresentations and other fraudulent conduct were revealed.
11	APPLICABILITY OF PRESUMPTION OF RELIANCE:
12	FRAUD ON THE MARKET DOCTRINE
13	62. At all relevant times, the market for Amplitude stock was an efficient market for
14	the following reasons, among others:
15	(a) Amplitude stock met the requirements for listing and was listed and actively
16	traded on the Nasdaq, a highly efficient and automated market;
17	(b) as a regulated issuer, Amplitude filed periodic public reports with the SEC;
18 19	(c) Amplitude regularly communicated with public investors via established
20	market communication mechanisms, including the regular disseminations of press releases on the
21	national circuits of major newswire services and other wide-ranging public disclosures, such as
22	communications with the financial press and other similar reporting services; and
23	(d) Amplitude was followed by several securities analysts employed by major
24	brokerage firms who wrote reports that were distributed to the sales force and certain customers
25	of their respective brokerage firms. Each of these reports was publicly available and entered the
26	public marketplace.
27	
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	COMPLAINT FOR VIOLATIONS OF THE FEDERAL SECURITIES LAWS - 18 -

63. As a result of the foregoing, the market for Amplitude stock promptly digested
current information regarding Amplitude from all publicly available sources and reflected such
information in the price of the stock. Under these circumstances, all purchasers of Amplitude
stock during the Class Period suffered similar injury through their purchase of Amplitude stock at
artificially inflated prices and a presumption of reliance applies.

NO SAFE HARBOR

64. The "Safe Harbor" warnings accompanying Amplitude's reportedly forwardlooking statements ("FLS") issued during the Class Period were ineffective to shield those
statements from liability. To the extent that projected revenues and earnings were included in the
Company's financial reports prepared in accordance with generally accepted accounting
principles, including those filed with the SEC on Form 8-K, they are excluded from the protection
of the statutory Safe Harbor. *See* 15 U.S.C. §78u-5(b)(2)(A).

65. Defendants are also liable for any false and misleading FLS pled because, at the 15 time each FLS was made, the speaker knew the FLS was false or misleading and the FLS was 16 authorized and/or approved by an executive officer of Amplitude who knew that the FLS was false. 17 18 In addition, the FLS were contradicted by existing, undisclosed material facts that were required 19 to be disclosed so that the FLS would not be misleading. Finally, most of the purported "Safe 20Harbor" warnings were themselves misleading because they warned of "risks" that had already 21 materialized or failed to provide meaningful disclosures of the relevant risks. 22

COUNT I

For Violations of §10(b) of the Exchange Act and Rule 10b-5 Against All Defendants

66. Plaintiff incorporates ¶¶1-65 by reference.

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67. During the Class Period, Amplitude and the Individual Defendants disseminated or
approved the false statements specified above, which they knew or recklessly disregarded were

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1 misleading in that they contained misrepresentations and failed to disclose material facts necessary
2 in order to make the statements made, in light of the circumstances under which they were made,
3 not misleading.

68. Amplitude and the Individual Defendants violated §10(b) of the Exchange Act and
Rule 10b-5 in that they:

7

(a) employed devices, schemes, and artifices to defraud;

8 (b) made untrue statements of material fact or omitted to state material facts
9 necessary in order to make the statements made, in light of the circumstances under which they
10 were made, not misleading; or

(c) engaged in acts, practices, and a course of business that operated as a fraud
 or deceit upon plaintiff and others similarly situated in connection with their purchases of
 Amplitude stock during the Class Period.

69. In addition to the duties of full disclosure imposed on Amplitude and the Individual 15 Defendants as a result of their affirmative false and misleading statements to the public, they had 16 17 a duty to promptly disseminate truthful information with respect to Amplitude's operations and 18 performance that would be material to investors in compliance with the integrated disclosure 19 provisions of the SEC, so that the market price of the Company's stock would be based on truthful, 20complete, and accurate information. SEC Regulation S-X, 17 C.F.R. §210.1-01 et seq.; SEC 21 Regulation S-K, 17 C.F.R. §229.10 et seq. 22

70. As a direct and proximate result of defendants' wrongful conduct, plaintiff and the
 Class have suffered damages in connection with their respective purchases and sales of Amplitude
 stock during the Class Period, because, in reliance on the integrity of the market, they paid
 artificially inflated prices for Amplitude stock and experienced losses when the artificial inflation
 was released from Amplitude stock as a result of the partial revelations and price declines detailed

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1	herein. Plaintiff and the Class would not have purchased Amplitude stock at the prices they paid,
2	or at all, if they had been aware that the market prices had been artificially and falsely inflated by
3	defendants' misleading statements.
4	71. By virtue of the foregoing, Amplitude and the Individual Defendants have each
5	violated §10(b) of the Exchange Act, and Rule 10b-5 promulgated thereunder.
6 7	COUNT II
8	For Violations of §20(a) of the Exchange Act Against All Defendants
9	72. Plaintiff incorporates \P 1-71 by reference.
10 11	73. Amplitude and the Individual Defendants acted as controlling persons of Amplitude
12	within the meaning of §20(a) of the Exchange Act. By reason of their controlling positions with
13	the Company, and their ownership of Amplitude stock, the Individual Defendants had the power
14	and authority to cause Amplitude to engage in the wrongful conduct complained of herein.
15	Amplitude controlled the Individual Defendants and all of its employees. By reason of such
16	conduct, Amplitude and the Individual Defendants are liable pursuant to §20(a) of the Exchange
17	Act.
18 19	PRAYER FOR RELIEF
20	WHEREFORE, plaintiff prays for judgment as follows:
21	A. Determining that this action is a proper class action, designating plaintiff as Lead
22	Plaintiff, and certifying plaintiff as a Class representative and appointing plaintiff's counsel as
23	Lead Counsel under Rule 23 of the Federal Rules of Civil Procedure;
24	B. Awarding compensatory damages in favor of plaintiff and the other Class members
25	against all defendants, jointly and severally, for all damages sustained as a result of defendants'
26 27	wrongdoing, in an amount to be proven at trial, including interest thereon;
28	
	COMPLAINT FOR VIOLATIONS OF THE FEDERAL SECURITIES LAWS - 21

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1	C. Awarding plaintiff a	nd the Class their reasonable costs and expenses incurred in
2	this action, including counsel fees an	nd expert fees; and
3	D. Awarding such equit	able, injunctive, or other relief as deemed appropriate by the
4	Court.	
5		JURY DEMAND
6	Plaintiff demands a trial by j	
7	DATED: February 14, 2024	ROBBINS GELLER RUDMAN
8		& DOWD LLP SHAWN A. WILLIAMS
9		
10		s/ Shawn A. Williams
11		SHAWN A. WILLIAMS
12 13		Post Montgomery Center One Montgomery Street, Suite 1800 San Francisco, CA 94104
14		Telephone: 415/288-4545 415/288-4534 (fax)
15		ROBBINS GELLER RUDMAN
16		& DOWD LLP BRIAN E. COCHRAN
17 18		655 West Broadway, Suite 1900 San Diego, CA 92101-8498 Telephone: 619/231-1058 619/231-7423 (fax)
19		ROBBINS GELLER RUDMAN
20		& DOWD LLP SAMUEL H. RUDMAN
21		58 South Service Road, Suite 200 Melville, NY 11747 Telephone: 631/367-7100
22		631/367-1173 (fax)
23		ROBBINS GELLER RUDMAN & DOWD LLP
24		ROBERT J. ROBBINS 225 NE Mizner Boulevard, Suite 720
25 26		Boca Raton, FL 33432 Telephone: 561/750-3000
20 27		561/750-3364 (fax)
27		
20		
	COMPLAINT FOR VIOLATIONS OF TH	IE FEDERAL SECURITIES LAWS - 22 -

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1	1			
2			ROBBINS LL GREGORY E	
3	3		5060 Shorehar San Diego, CA	n Place, Suite 300 A 92122
4	4		San Diego, CA Telephone: 61 619/525-3991	.9/525-3990 (fax)
5	5		Attorneys for l	Plaintiff
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	COMPLAINT FOR VIOLATIONS OF	THE FEDE	RAL SECURITIES L	AWS

CERTIFICATION OF PLAINTIFF PURSUANT TO FEDERAL SECURITIES LAW

Daniel Fagan ("Plaintiff") declares as to the claims asserted, or to be asserted, under the federal securities laws, that:

Plaintiff has reviewed the Class Action Complaint and has retained Robbins LLP 1. as counsel in this action for all purposes, and authorized the filing of the Complaint.

Plaintiff did not acquire the security that is the subject of this action at the direction 2. of Plaintiff's counsel or in order to participate in any private action or any other litigation under the federal securities laws.

3. Plaintiff has made the following transaction(s) during the Class Period in the securities that are the subject of this action:

SECURITY	TRANSACTION (Purchase/Sale)	QUANTITY	TRADE DATE	PRICE PER SHARE/SECURITY
AMPL Purchase		26	12/23/21	\$55.48

Plaintiff is willing to serve as a representative party on behalf of a class, including 4. providing testimony at deposition and trial, if necessary, and Plaintiff is willing to serve as a lead plaintiff, a lead plaintiff being a representative party who acts on behalf of other class members in directing the action.

Plaintiff has not sought to serve or served as a representative party for a class in an 5. action filed under the federal securities laws within the past three years, unless otherwise stated in the space below:

Plaintiff will not accept any payment for serving as a representative party on behalf 6. of the class beyond the Plaintiff's pro rata share of any recovery, except such reasonable costs and expenses (including lost wages) directly relating to the representation of the class as ordered or approved by the Court.

Plaintiff represents and warrants that he is fully authorized to enter into and execute 7. this certification.

¹³_____ I declare under penalty of perjury that the foregoing is true and correct. Executed this day of <u>February</u>, 2024.

Dariel Fagar ______ DANIEL FAGAN

JS-CAND 44 (Rev. 10/2020) Case 3:24-cv-00898 Document 1-1 Filed 02/14/24 Page 1 of 2 CIVIL COVER SHEET

The JS-CAND 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved in its original form by the Judicial Conference of the United States in September 1974, is required for the Clerk of Court to initiate the civil docket sheet. (SEE INSTRUCTIONS ON NEXT PAGE OF THIS FORM.)

I. (a) PLAINTIFFS DANIEL FAGAN, Individually and on Behalf of All Others Sim	ilarly	DEFENDANTS AMPLITUDE, INC., SPENSER SKATES, and HOANG VUONG					
Situated							
(b) County of Residence of First Listed Plaintiff Middlesex County, MA (EXCEPT IN U.S. PLAINTIFF CASES)	L	County of Residence of First Listed Defendant (IN U.S. PLAINTIFF CASES ONLY)					
		NOTE: IN LA THE	NOTE: IN LAND CONDEMNATION CASES, USE THE LOCATION OF THE TRACT OF LAND INVOLVED.				
(c) Attorneys (Firm Name, Address, and Telephone Number)		Attorneys (If K	(nown)				
Shawn A. Williams, Robbins Geller Rudman & Dowd LLP Post Montgomery Center One Montgomery Street, Suite 1800 San Francisco, CA 94104 415/288-4545							
II. BASIS OF JURISDICTION (Place an "X" in One Box Only)		FIZENSHIP O <i>The Diversity Cases Onl</i>		PAL PA	ARTIES (Place an "X" in One Ba and One Box for Defend		aintiff
			PTF	DEF		PTF	DEF
1 U.S. Government Plaintiff \times 3 Federal Question (U.S. Government Not a Party)	Citize	en of This State	1	1	Incorporated or Principal Place of Business In This State	4	4
2 U.S. Government Defendant 4 Diversity (Indicate Citizenship of Parties in Item III)	Citize	en of Another State	2	2	Incorporated <i>and</i> Principal Place of Business In Another State	5	5
(indicate Chizenship of Farites in item 11)		en or Subject of a gn Country	3	3	Foreign Nation	6	6

IV. NATURE OF SUIT (Place an "X" in One Box Only) CONTRACT TORTS FORFEITURE/PENALTY BANKRUPTCY **OTHER STATUTES** 110 Insurance 625 Drug Related Seizure of 422 Appeal 28 USC § 158 375 False Claims Act PERSONAL INJURY PERSONAL INJURY Property 21 USC § 881 120 Marine 423 Withdrawal 28 USC 376 Qui Tam (31 USC 310 Airplane 365 Personal Injury - Product 690 Other \$ 157 § 3729(a)) 130 Miller Act Liability 315 Airplane Product Liability PROPERTY RIGHTS 400 State Reapportionment LABOR 140 Negotiable Instrument 367 Health Care/ 320 Assault, Libel & Slander Pharmaceutical Personal 410 Antitrust 150 Recovery of 330 Federal Employers' 710 Fair Labor Standards Act 820 Copyrights Injury Product Liability 430 Banks and Banking Overpayment Of Liability 720 Labor/Management 830 Patent 368 Asbestos Personal Injury Veteran's Benefits 450 Commerce 340 Marine Relations 835 Patent-Abbreviated New Product Liability 151 Medicare Act 460 Deportation 740 Railway Labor Act 345 Marine Product Liability Drug Application PERSONAL PROPERTY 152 Recovery of Defaulted 470 Racketeer Influenced & 350 Motor Vehicle 751 Family and Medical 840 Trademark Student Loans (Excludes 370 Other Fraud Corrupt Organizations 880 Defend Trade Secrets 355 Motor Vehicle Product Leave Act Veterans) 371 Truth in Lending 480 Consumer Credit Act of 2016 Liability 790 Other Labor Litigation 153 Recovery of 380 Other Personal Property 485 Telephone Consumer 791 Employee Retirement 360 Other Personal Injury SOCIAL SECURITY Overpayment Damage Protection Act Income Security Act 362 Personal Injury -Medical of Veteran's Benefits 861 HIA (1395ff) 385 Property Damage Product 490 Cable/Sat TV Malpractice 160 Stockholders' Suits IMMIGRATION Liability 862 Black Lung (923) × 850 Securities/Commodities/ 190 Other Contract 462 Naturalization 863 DIWC/DIWW (405(g)) CIVIL RIGHTS PRISONER PETITIONS Exchange Application 195 Contract Product Liability 864 SSID Title XVI 890 Other Statutory Actions 440 Other Civil Rights HABEAS CORPUS 465 Other Immigration 196 Franchise 865 RSI (405(g)) 891 Agricultural Acts 441 Voting 463 Alien Detainee Actions REAL PROPERTY FEDERAL TAX SUITS 893 Environmental Matters 442 Employment 510 Motions to Vacate 895 Freedom of Information 210 Land Condemnation 870 Taxes (U.S. Plaintiff or 443 Housing/ Sentence Act Defendant) Accommodations 530 General 220 Foreclosure 896 Arbitration 871 IRS-Third Party 26 USC 230 Rent Lease & Ejectment 445 Amer. w/Disabilities-535 Death Penalty 899 Administrative Procedure Employment § 7609 240 Torts to Land OTHER Act/Review or Appeal of 446 Amer. w/Disabilities-Other 245 Tort Product Liability 540 Mandamus & Other Agency Decision 448 Education 290 All Other Real Property 550 Civil Rights 950 Constitutionality of State 555 Prison Condition Statutes 560 Civil Detainee-Conditions of Confinement V. **ORIGIN** (Place an "X" in One Box Only) Original Removed from Remanded from 5 Transferred from Multidistrict 8 Multidistrict \mathbf{X} 1 2 3 4 Reinstated or 6 Litigation-Transfer Proceeding State Court Appellate Court Reopened Another District (specify) Litigation-Direct File Cite the U.S. Civil Statute under which you are filing (Do not cite jurisdictional statutes unless diversity): VI. CAUSE OF 28 U.S.C. §§78j(b) and 78t(a) Private Securities Litigation Reform Act ACTION Brief description of cause: Complaint for Violations of the Federal Securities Laws

VII. **REOUESTED IN** < CHECK IF THIS IS A CLASS ACTION **DEMAND \$** CHECK YES only if demanded in complaint: UNDER RULE 23, Fed. R. Civ. P. JURY DEMAND: × Yes No **COMPLAINT:** VIII. RELATED CASE(S), JUDGE DOCKET NUMBER **IF ANY** (See instructions): **DIVISIONAL ASSIGNMENT (Civil Local Rule 3-2)** IX. × SAN FRANCISCO/OAKLAND SAN JOSE EUREKA-MCKINLEYVILLE (Place an "X" in One Box Only)

SIGNATURE OF ATTORNEY OF RECORD

INSTRUCTIONS FOR ATTORNEYS COMPLETING CIVIL COVER SHEET FORM JS-CAND 44

Authority For Civil Cover Sheet. The JS-CAND 44 civil cover sheet and the information contained herein neither replaces nor supplements the filings and service of pleading or other papers as required by law, except as provided by local rules of court. This form, approved in its original form by the Judicial Conference of the United States in September 1974, is required for the Clerk of Court to initiate the civil docket sheet. Consequently, a civil cover sheet is submitted to the Clerk of Court for each civil complaint filed. The attorney filing a case should complete the form as follows:

- **I.** a) **Plaintiffs-Defendants.** Enter names (last, first, middle initial) of plaintiff and defendant. If the plaintiff or defendant is a government agency, use only the full name or standard abbreviations. If the plaintiff or defendant is an official within a government agency, identify first the agency and then the official, giving both name and title.
- b) County of Residence. For each civil case filed, except U.S. plaintiff cases, enter the name of the county where the first listed plaintiff resides at the time of filing. In U.S. plaintiff cases, enter the name of the county in which the first listed defendant resides at the time of filing. (NOTE: In land condemnation cases, the county of residence of the "defendant" is the location of the tract of land involved.)
- c) Attorneys. Enter the firm name, address, telephone number, and attorney of record. If there are several attorneys, list them on an attachment, noting in this section "(see attachment)."
- II. Jurisdiction. The basis of jurisdiction is set forth under Federal Rule of Civil Procedure 8(a), which requires that jurisdictions be shown in pleadings. Place an "X" in one of the boxes. If there is more than one basis of jurisdiction, precedence is given in the order shown below.
 - (1) United States plaintiff. Jurisdiction based on 28 USC §§ 1345 and 1348. Suits by agencies and officers of the United States are included here.
 - (2) <u>United States defendant</u>. When the plaintiff is suing the United States, its officers or agencies, place an "X" in this box.
 - (3) Federal question. This refers to suits under 28 USC § 1331, where jurisdiction arises under the Constitution of the United States, an amendment to the Constitution, an act of Congress or a treaty of the United States. In cases where the U.S. is a party, the U.S. plaintiff or defendant code takes precedence, and box 1 or 2 should be marked.
 - (4) <u>Diversity of citizenship</u>. This refers to suits under 28 USC § 1332, where parties are citizens of different states. When Box 4 is checked, the citizenship of the different parties must be checked. (See Section III below; NOTE: federal question actions take precedence over diversity cases.)
- **III. Residence (citizenship) of Principal Parties.** This section of the JS-CAND 44 is to be completed if diversity of citizenship was indicated above. Mark this section for each principal party.
- **IV.** Nature of Suit. Place an "X" in the appropriate box. If the nature of suit cannot be determined, be sure the cause of action, in Section VI below, is sufficient to enable the deputy clerk or the statistical clerk(s) in the Administrative Office to determine the nature of suit. If the cause fits more than one nature of suit, select the most definitive.
- V. Origin. Place an "X" in one of the six boxes.
 - (1) Original Proceedings. Cases originating in the United States district courts.
 - (2) <u>Removed from State Court</u>. Proceedings initiated in state courts may be removed to the district courts under Title 28 USC § 1441. When the petition for removal is granted, check this box.
 - (3) <u>Remanded from Appellate Court</u>. Check this box for cases remanded to the district court for further action. Use the date of remand as the filing date.
 - (4) <u>Reinstated or Reopened</u>. Check this box for cases reinstated or reopened in the district court. Use the reopening date as the filing date.
 - (5) <u>Transferred from Another District</u>. For cases transferred under Title 28 USC § 1404(a). Do not use this for within district transfers or multidistrict litigation transfers.
 - (6) <u>Multidistrict Litigation Transfer</u>. Check this box when a multidistrict case is transferred into the district under authority of Title 28 USC § 1407. When this box is checked, do not check (5) above.
 - (8) <u>Multidistrict Litigation Direct File</u>. Check this box when a multidistrict litigation case is filed in the same district as the Master MDL docket.

Please note that there is no Origin Code 7. Origin Code 7 was used for historical records and is no longer relevant due to changes in statute.

- VI. Cause of Action. Report the civil statute directly related to the cause of action and give a brief description of the cause. Do not cite jurisdictional statutes unless diversity. Example: U.S. Civil Statute: 47 USC § 553. <u>Brief Description</u>: Unauthorized reception of cable service.
- VII. Requested in Complaint. Class Action. Place an "X" in this box if you are filing a class action under Federal Rule of Civil Procedure 23.

Demand. In this space enter the actual dollar amount being demanded or indicate other demand, such as a preliminary injunction.

Jury Demand. Check the appropriate box to indicate whether or not a jury is being demanded.

- VIII. Related Cases. This section of the JS-CAND 44 is used to identify related pending cases, if any. If there are related pending cases, insert the docket numbers and the corresponding judge names for such cases.
- IX. Divisional Assignment. If the Nature of Suit is under Property Rights or Prisoner Petitions or the matter is a Securities Class Action, leave this section blank. For all other cases, identify the divisional venue according to Civil Local Rule 3-2: "the county in which a substantial part of the events or omissions which give rise to the claim occurred or in which a substantial part of the property that is the subject of the action is situated."

Date and Attorney Signature. Date and sign the civil cover sheet.